

Investment Opportunity / Owner User Going in 7% cap rate

PRESENTED BY: KRAVET REALTY LLC

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This Offering Memorandum contains select information pertaining to the business and affairs of the Property at 313 Long Ridge Rd, Stamford, CT. It has been prepared by Kravet Realty LLC. This Offering Memorandum may not be all-inclusive or contain all of the information a prospective purchaser may desire.

The information contained in this Offering Memorandum is confidential and furnished solely for the purpose of a review by a prospective purchaser of the Property. It is not to be used for any other purpose or made available to any other person without the written consent of Seller or Kravet Realty LLC. The material is based in part upon information supplied by the Seller and in part upon financial information obtained by 313 Long Ridge Rd, Stamford, CT from sources it deems reliable. Owner, nor their officers, employees, or agents makes any representation or warranty, express or implied, as to the accuracy or completeness or this Offering Memorandum or any of its contents and no legal liability is assumed or shall be implied with respect thereto. Prospective purchasers should make their own projections and form their own conclusions without reliance upon the material contained herein and conduct their own due diligence.

By acknowledging your receipt of this Offering Memorandum from 313 Long Ridge Road, Stamford , CT you agree:

- 1) The Offering Memorandum and its contents are confidential;
- 2) You will hold it and treat it in the strictest of confidence; and
- 3) You will not, directly or indirectly, disclose or permit anyone else to disclose this Offering Memorandum or its contents in any fashion or manner detrimental to the interest of the Seller.

Owner and Kravet Realty LLC expressly reserve the right, at their sole discretion, to reject any and all expressions of interest or offers to purchase the Property and to terminate discussions with any person or entity reviewing this Offering Memorandum or making an offer to purchase the Property unless and until a written agreement for the purchase and sale of the Property has been fully executed and delivered





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# **Executive Summary - Exclusive Offering Long Ridge Road Stamford, CT**

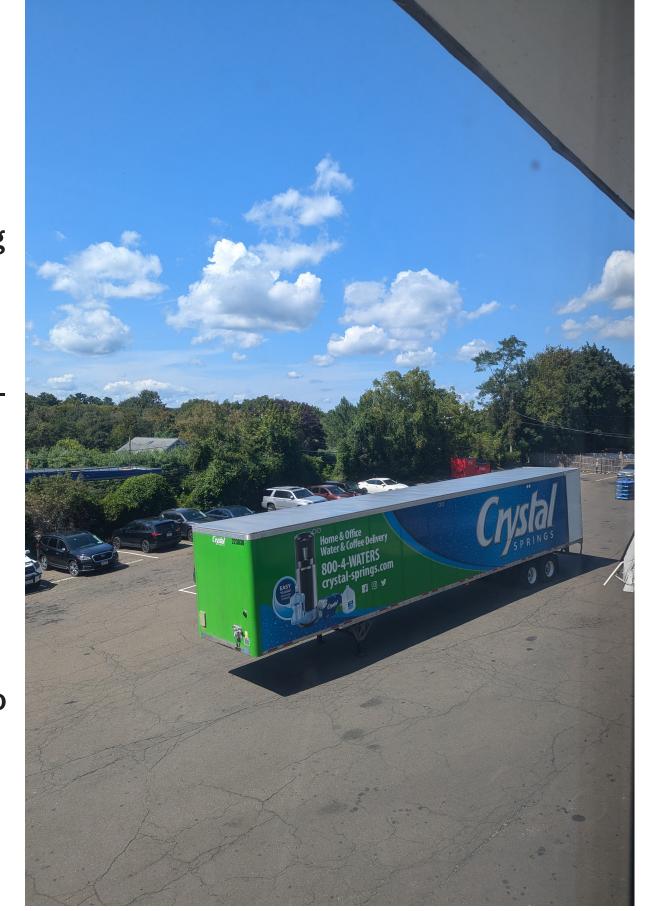
**Asking Price: \$4,000,000** 

Kravet Realty is pleased to present the opportunity to acquire 313 Long Ridge Road, a 22,813 SF Warehouse situated on 1.8 Acres. The site is strategically located within 3 miles radius from I-95 and the Merritt Parkway. Situated at the geographic center of Stamford, the property provides optimal connectivity, making it an ideal option for an owner-user or light-industrial tenant.

Additionally, the 2024 Zoning Amendment to R10 Zoning introduces the potential to increase density for senior housing (55+). The site could potentially support up to 11 units, creating an attractive development opportunity in a growing sector within Stamford, CT.

For investors, the site includes a tenant, Crystal Rock, with the option to renew their lease for another 5 years beginning September 2025, offering immediate cash flow and optionality over a potential 5 year horizon.

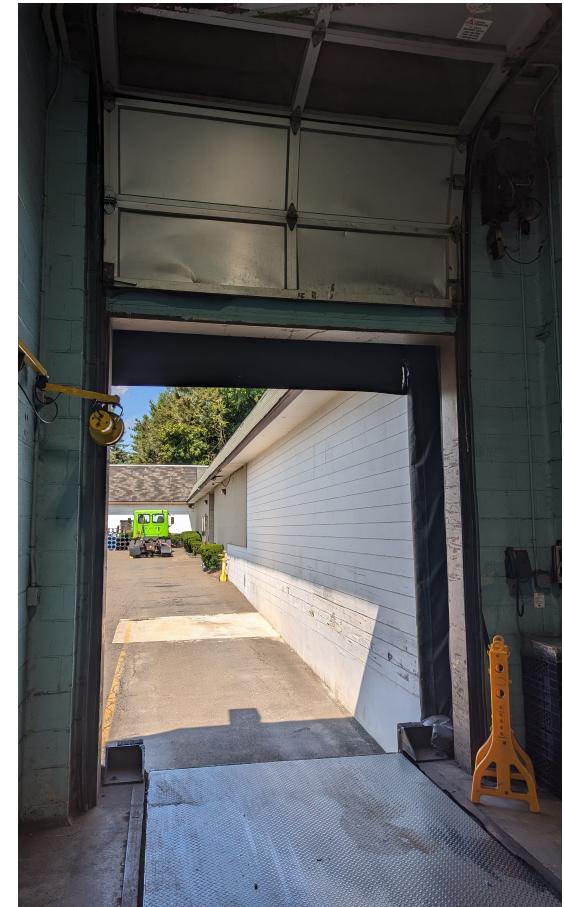
This is a rare chance to invest in an irreplaceable piece of Stamford real estate, with both immediate and future upside.



# **Lease Abstract**

Tenant Mix:	Single Tenant – Crystal Rock
Premises:	17,714 SF of warehouse & 5099 SF 2 <sup>nd</sup> Floor Office
Fielilises.	4 Drive In Doors and 1 Loading Dock Situated on 1.8 Acres
Initial Term:	5 Years, September 2020-2025
Current Annual Rent:	\$283,382.21 NNN
Monthly Rent:	\$23,615.18 NNN
Current Rate \$SF:	\$12.42 NNN
Options:	1 Five (5) Year Option at 2% annual Increase or 95% of FMV
Increases:	After determined Year 6 Increase, Years 7-10 continue at 2% annual increases
Notice to Renew-Deadline:	Mar-25







### **Tenant Overview**

Company Profile: Primo Water Corporation (NY-SE:PRMW; TSX:PRMW) is a leading direct provider of bottled water to consumers and water filtration services in North America as well as a leading provider of water dispensers, purified bottled water, and self-service refill drinking water in the U.S. and Canada.

Primo's water solutions expand consumer access to purified, spring and mineral water to promote a healthier, more sustainable lifestyle while simultaneously reducing plastic waste and pollution. Primo is committed to its water stewardship standards and is proud to partner with the International Bottled Water Association (IBWA) in North America, which ensure strict adherence to safety, quality, sanitation and regulatory standards for the benefit of consumer protection.

Primo Water acquireed Crystal Rock in March of 2018 to add to their portfolio of 14 water companies internationally



Primo Water 2Q204 Earnings Report



#### FINANCIALCALENDAR

\*November 7, 2024 Third Quarter 2024 Earnings Release and Conference Call

\*February 20, 2025 Fourth Quarter 2024 Earnings Release and Conference Call

\*May 8, 2025 First Quarter 2025 Earnings Release and Conference Call

\*Date subject to change until the press release announcing the applicable date is issued NYSE:PRMW \$24.27 +0.28 (+1.17%)

TSX:PRMW \$32.97 +0.39 (+1.20%)



#### KEY FIGURES - CONTINUING OPERATIONS

(\$ in millions)	Q2 2024	Q2 2023
Revenue		
Water Direct/Water Exchange	\$ 368.2	\$ 342.2
Water Refill/Water Filtration	\$ 61.8	\$ 55.4
Other Water	\$ 22.2	\$ 11.9
Water Dispensers	\$ 13.2	\$ 16.7
Other	\$ 19.6	\$ 23.7
Revenue. net*	\$ 485.0	\$ 450.6
Adjusted EBITDA*	\$ 112.9	\$ 98.3
Adjusted EBITDA Margin*	23.3%	21.8%

<sup>\*</sup> Reconciliation to GAAP measure available in the Q2 2024 Earnings Presentation posted in the Financial Document Library of the Investors section of the company's website at www.primowatercorp.com

### Zoning - R10

The R-10 zone is typically a low-density residential district. Below are some of the common zoning requirements:

Minimum Lot Size: 10,000 square feet

Minimum Lot Width: 75 feet

Minimum Front Yard Setback: 30 feet

Minimum Side Yard Setback: 10 feet (combined 25 feet for both

sides)

Minimum Rear Yard Setback: 30 feet

Maximum Building Height: 30 feet (2.5 stories)

Maximum Building Coverage: 25% of the lot area

Maximum Floor Area Ratio (FAR): 0.3

Uses Permitted by Right

Single-family dwellings.

Home occupations (with restrictions).

Agricultural uses, including gardening and non-commer-

cial farming.

Special Permit Uses

Religious institutions.

Schools and other educational facilities.

Parks and playgrounds.

Independent Living Facilities (Age restricted/senior hous-

ing)

You can refer to Section 4 of the Stamford Zoning Regulations for more details on the R-10 district.



### **Field Card**

#### **313 LONG RIDGE ROAD**

Location 313 LONG RIDGE ROAD

**Mblu** 000/4742///

Acct# 000-4742

Owner BAKER HENRY E EST OF

**Assessment** \$2,420,950

**Appraisal** \$3,458,490

**PID** 27703

Building Count 1

#### **Legal Description**

#### **Current Value**

Appraisal							
Valuation Year	Total						
2023	\$2,285,600	\$1,172,890	\$3,458,490				
	Assessment						
Valuation Year	Improvements	Land	Total				
2023	\$1,599,930	\$821,020	\$2,420,950				

#### **Owner of Record**

Owner BAKER HENRY E EST OF Co-Owner

118 GREY ROCK ROAD

Book & Page 12030/0109
Sale Date 10/03/2018

SOUTHBURY, CT 06488-4632

Land

Address

Land Use

Land Line Valuation

Use Code 200

Description Commercial MDL-94

Zone R10
Neighborhood 0900
Alt Land Appr No
Category

Size (Acres) 1.80

Depth

Sale Price

Instrument

Assessed Value \$821,020
Appraised Value \$1,172,890

\$0

Living Area: 22,813

Field	Building Attributes
	Description
Style:	Off/Warehouse
Model	Comm/Ind
Grade	C++
Stories:	2 Stories
Occupancy	2.00
Exterior Wall 1	Concr/Cinder
Exterior Wall 2	
Roof Structure	Flat
Roof Cover	T&G/Rubber
Interior Wall 1	Minimum
Interior Wall 2	Drywall/Plaste
Interior Floor 1	Concrete Slab
Interior Floor 2	Carpet
Heating Fuel	Gas/LP
Heating Type	Forced Air-Duc
АС Туре	Partial A/C
Struct Class	
Bldg Use	Commercial MDL-94
Total Rooms	
Total Bedrms	00
Total Baths	0
1st Floor Use:	2001
Heat/AC	Heat/AC Pkgs
Frame Type	Steel
Baths/Plumbing	Average
Ceiling/Wall	Ceil & Mn Wall
Rooms/Prtns	Average
Wall Height	15.00
% Comn Wall	

#### **Building Photo**



(https://images.vgsi.com/photos/StamfordCTPhotos/\\00\12\85\01.jpg)

#### **Building Layout**

BAS (17,714 sf)

FUS

#### (ParcelSketch.ashx?pid=27703&bid=27703)

	Legend		
Code	Description	Gross Area	Living Area
BAS	First Floor	17,714	17,714
FUS	Upper Story, Finished	5,099	5,099
		22,813	22,813

Year Built: 1960

#### Extra Features

Extra Features Legend						
Code	Description	Size	Value	Bldg #		
EL1	Elev Frght	2.00 STOPS	\$93,600	1		
OH2	Door Overhd Re	4.00 UNITS	\$23,400	1		
H04	Air Con/Sfla	5099.00 S.F	\$10,740	1		
HL1	Hydro Lift Com	1.00 UNITS	\$3,740	>		



# **Sale Comparables**

Sale Comparables

Avg. Cap Rate

Avg. Price/SF

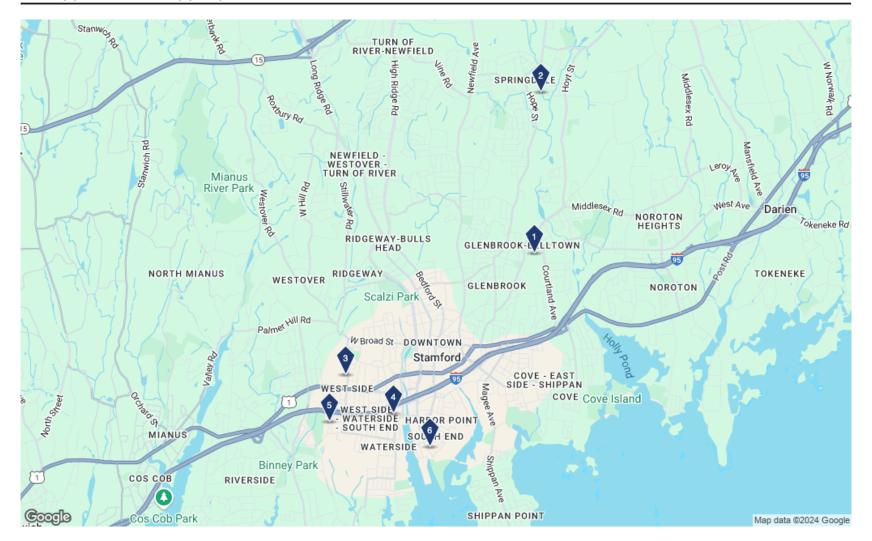
Avg. Vacancy At Sale

6

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\$265

#### SALE COMPARABLES LOCATIONS



#### SALE COMPARABLES SUMMARY STATISTICS

Vacancy Rate at Sale

Year Built

Star Rating

Sales Attributes	Low	Average	Median	High
Sale Price	\$1,250,000	\$2,329,167	\$2,125,000	\$4,150,000
Price Per Unit	\$222	\$265	\$265	\$417
Cap Rate	-	-	-	-
Time Since Sale in Months	4.0	10.3	9.5	18.0
Property Attributes	Low	Average	Median	High
Building SF	3,000 SF	8,802 SF	7,121 SF	16,375 SF
Ceiling Height	12'	16'5"	14'	24'
Docks	0	0	0	1

1972

 $\star\star\star\star\star$  1.7

1969

**★★★★★** 2.0

2007

1950

\*\*\*\*



Pro	operty Name - Address	Туре	Yr Built	Size	Vacancy	Sale Date	Price
•	55 Crescent St Stamford, CT 06906	Warehouse ★ ★ ★ ★	1958	8,500 SF	-	5/2/2024	\$2,700,000
2	23 Ryan St & Stamford, CT 06907	Manufactur- ing ★★★★	2007	5,742 SF	_	12/29/2023	\$1,275,000
3	101 West Ave Stamford, CT 06902	Warehouse ★ ★ ★ ★	1973	3,000 SF	-	11/17/2023	\$1,250,000
•	225 Greenwich Ave Stamford, CT 06902	Manufactur- ing ★★★★	1950	13,594 SF	-	11/9/2023	\$3,050,000
5	163 Harvard Ave Stamford, CT 06902	Warehouse ★★★★	1965	16,375 SF	_	8/7/2023	\$4,150,000
6	50 Dyke Ln Stamford, CT 06902	Warehouse ★★★★	1979	5,600 SF	-	2/28/2023	\$1,550,000

## **Lease Comparables**

Deals Asking Rent Per SF

Starting Rent Per SF A

Avg. Months On Market

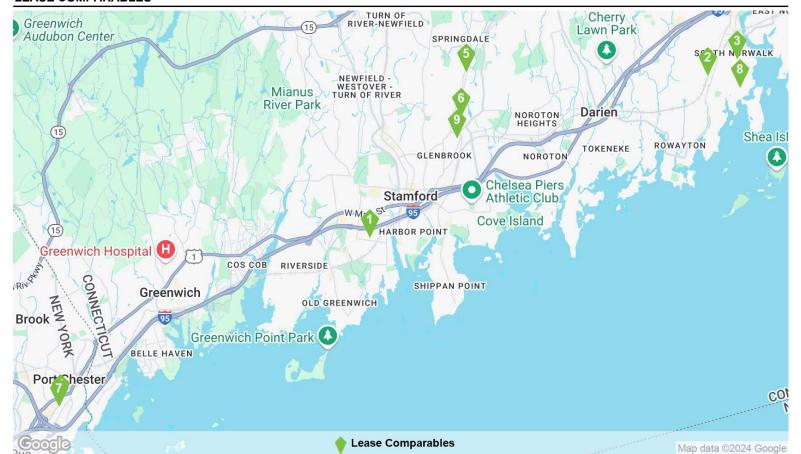
9

\$15.83

\$14.84

18

#### LEASE COMPARABLES

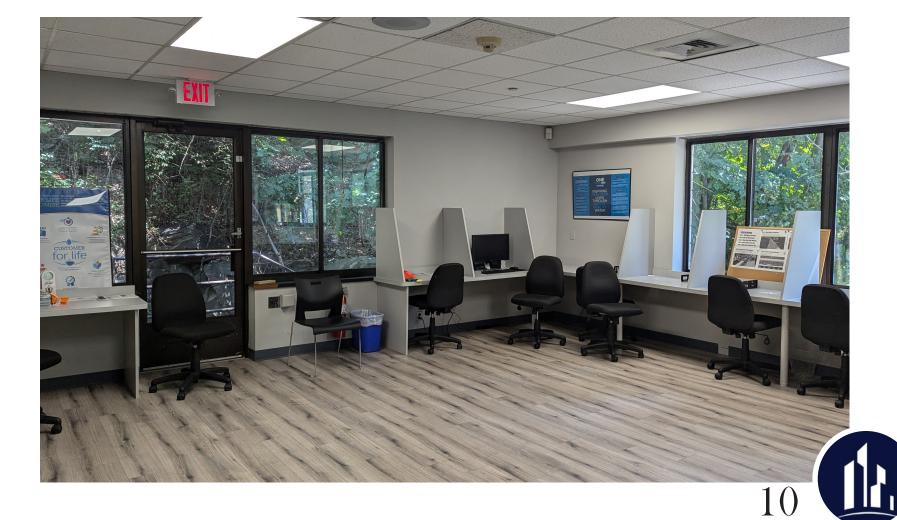


#### **SUMMARY STATISTICS**

Rent	Deals	Low	Average	Median	High
Asking Rent Per SF	7	\$10.50	\$15.83	\$17.50	\$22.75
Starting Rent Per SF	5	\$10.82	\$14.84	\$18.00	\$20.00
Effective Rent Per SF	-	-	-	-	-
Asking Rent Discount	3	-3.0%	-1.6%	0.0%	0.0%
TI Allowance	-	-	-	-	-
Months Free Rent	-	-	-	-	-

Lease Attributes	Deals	Low	Average	Median	High
Months on Market	8	4	18	13	61
Deal Size	9	5,000	10,297	8,549	18,000
Deal in Months	4	36.0	69.0	60.0	120.0
Floor Number	9	1	1	1	1

			I			1		
Pro	perty Name - Address	Rating	SF Leased	Floor	Sign Date	Туре	Rent	R
1	17 Irving Ave	****	5,156	1st	3/7/2024	New Lease	\$20.00/mg	•
2	Taft Enterprise Center 4 Taft St	****	5,000	1st	2/28/2024	New Lease	\$14.00/nnn	•
3	Bldg A 89 Day St	****	5,000	1st	2/27/2024	New Lease	\$18.00/n	•
4	Port Chester 2 36 Midland Ave	****	8,549	1st	1/3/2024	New Lease	\$22.75/nnn	
5	11 Largo Dr S	****	18,000	1st	8/10/2023	New Lease	\$13.50/nnn	
6	9 652 Glenbrook Rd	****	9,700	1st	8/1/2023	New Lease	\$18.00/mg	(
<b>*</b>	100-110 Midland Ave	****	16,127	1st	6/27/2023	New Lease	\$19.50	
8	151 Woodward Ave	****	17,141	1st	6/2/2023	New Lease	\$10.82/nnn	•
9	482 Glenbrook Rd	****	8,000	1st	5/22/2023	New Lease	\$17.50/nnn	



### **DEMOGRAPHICS**

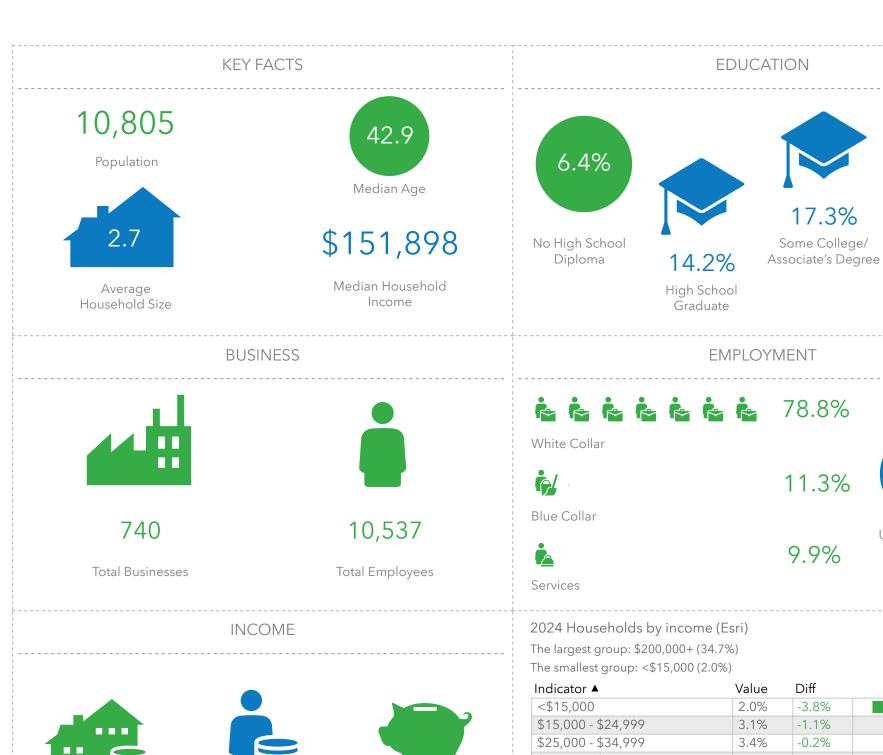
\$151,898

Median Household

Income

\$74,785

Per Capita Income



\$1,009,811

Median Net Worth

-3.8% -1.1% -0.2% \$35,000 - \$49,999 2.4% -3.6% \$50,000 - \$74,999 -1.9% 8.0% -3.1% \$75,000 - \$99,999 8.7% \$100,000 - \$149,999 +5.2% 21.6% \$150,000 - \$199,999 16.1% +4.5% 34.7% \$200,000+

Bars show deviation from Western Connecticut Planning Region

62.1%

Bachelor's/Grad/

Prof Degree

Unemployment Rate

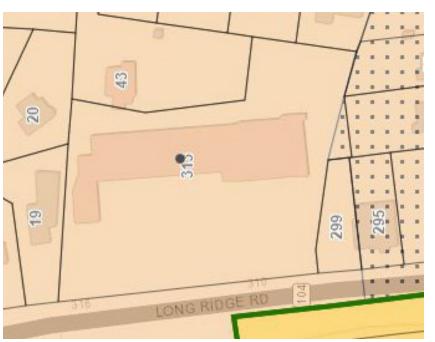


# **Overview**

Longitude: -73.55332

	1 mile	3 miles	5 miles
Population Summary			
2010 Total Population	10,648	114,311	175,600
2020 Total Population	10,805	126,500	190,607
2020 Group Quarters	49	2,144	2,636
2024 Total Population	10,805	128,352	193,660
2024 Group Quarters	51	2,205	2,711
2029 Total Population	10,648	130,049	194,118
2024-2029 Annual Rate	-0.29%	0.26%	0.05%
2024 Total Daytime Population	14,035	139,764	208,867
Workers	9,058	82,448	117,715
Residents	4,977	57,316	91,152
Household Summary			
2010 Households	3,925	43,843	65,266
2010 Average Household Size	2.70	2.58	2.67
2020 Total Households	3,921	49,052	71,291
2020 Average Household Size	2.74	2.54	2.64
2024 Households	3,927	50,817	73,950
2024 Average Household Size	2.74	2.48	2.58
2029 Households	3,925	52,913	75,939
2029 Average Household Size	2.70	2.42	2.52
2024-2029 Annual Rate	-0.01%	0.81%	0.53%
2010 Families	2,843	27,767	43,990
2010 Average Family Size	3.19	3.19	3.23
2024 Families	2,812	30,359	47,331
2024 Average Family Size	3.29	3.17	3.22
2029 Families	2,806	31,032	47,906
2029 Average Family Size	3.24	3.11	3.16
2024-2029 Annual Rate	-0.04%	0.44%	0.24%
Housing Unit Summary			
2000 Housing Units	3,931	43,887	65,987
Owner Occupied Housing Units	84.4%	53.1%	61.5%
Renter Occupied Housing Units	13.0%	42.6%	34.4%
Vacant Housing Units	2.6%	4.2%	4.1%
2010 Housing Units	4,075	46,872	69,841
Owner Occupied Housing Units	81.1%	50.9%	58.3%
Renter Occupied Housing Units	15.2%	42.6%	35.2%
Vacant Housing Units	3.7%	6.5%	6.6%
2020 Housing Units	4,112	52,352	76,437
Owner Occupied Housing Units	79.3%	44.0%	52.0%
Renter Occupied Housing Units	16.1%	49.7%	41.2%
Vacant Housing Units	4.5%	6.3%	6.7%
2024 Housing Units	4,097	54,450	79,318
Owner Occupied Housing Units	81.8%	44.6%	52.3%
Renter Occupied Housing Units	14.1%	48.7%	40.9%
Vacant Housing Units	4.1%	6.7%	6.8%
2029 Housing Units	4,101	55,953	80,841
Owner Occupied Housing Units	82.8%	44.6%	52.4%
Renter Occupied Housing Units	12.9%	50.0%	41.5%
Vacant Housing Units	4.3%	5.4%	6.1%

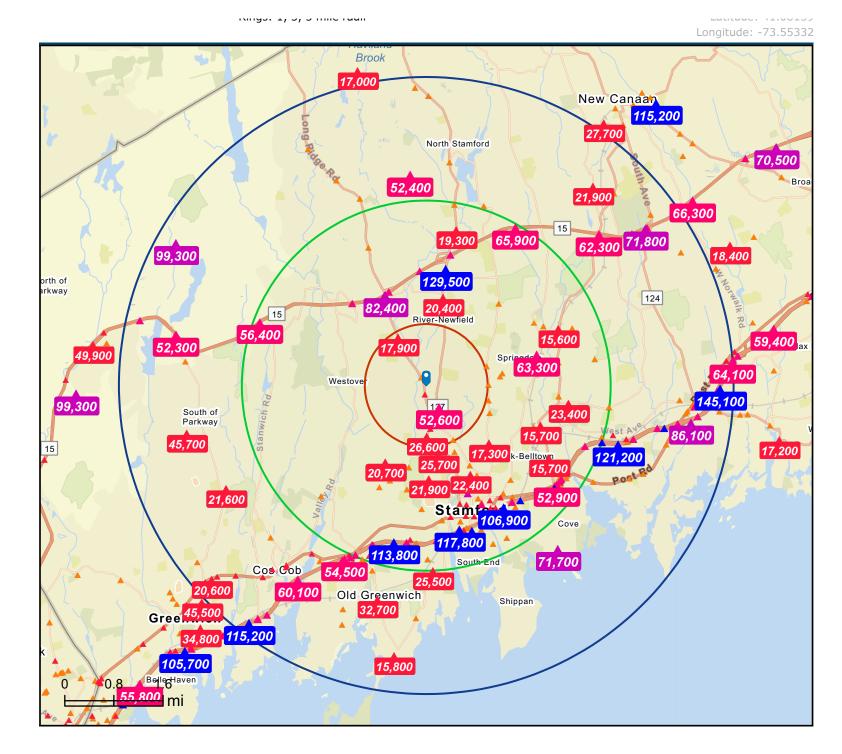




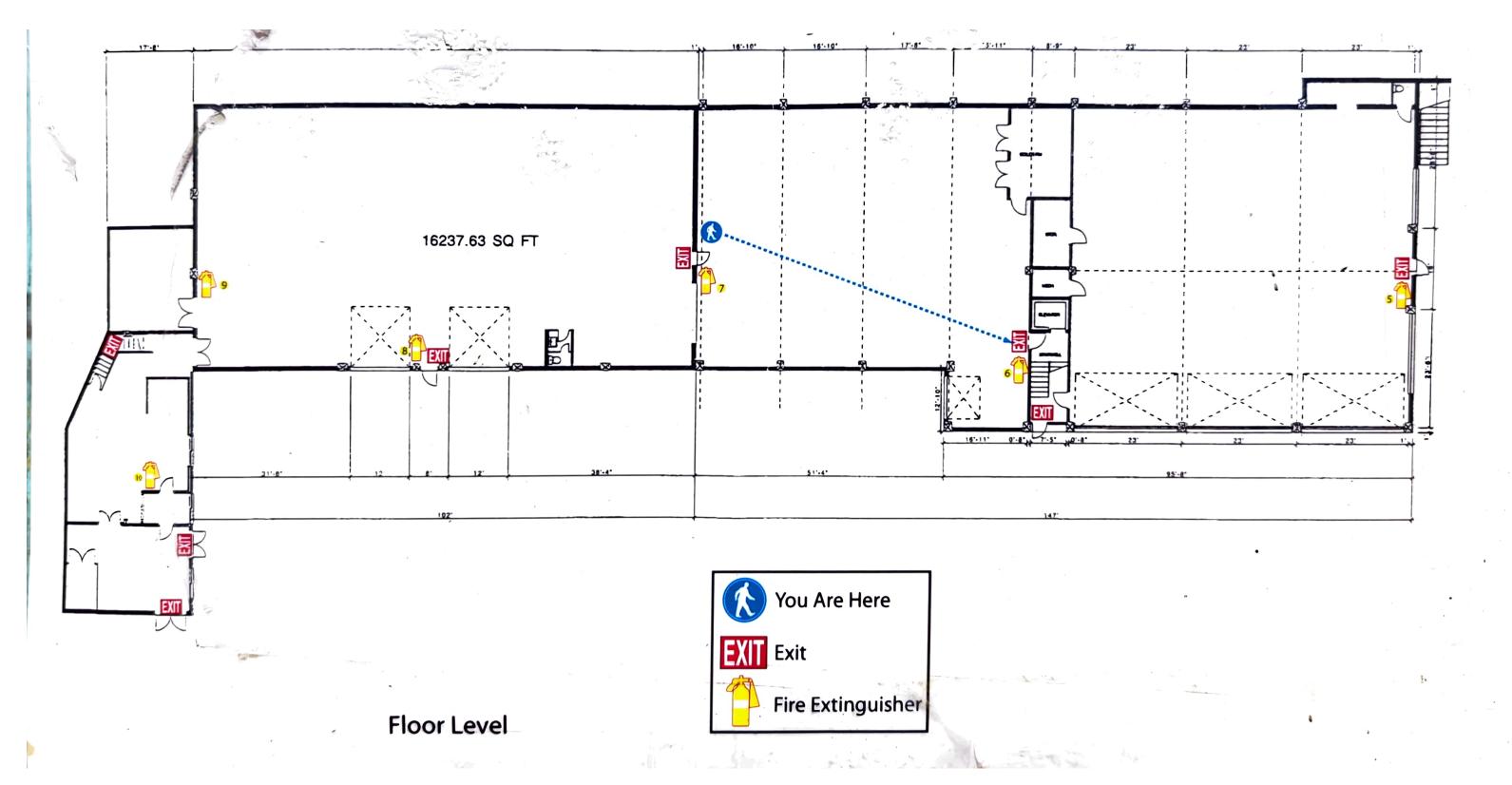
### **Traffic Counts**

Lautude: 41.00137 Longitude: -73.55332





# Plan





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